Acquisition Directorate
Avenue du Bourget 140
B-1140 Brussels, Belgium

Telephone: +32 02 707 8308
Fax: +32 02 707 8770

NCIA/ACQ/2017/1212
21 March 2017

Sources Sought
NATO Air Command and Control Programme/Ballistic Missile Defence Programme

NATO is seeking to determine industrial interest in participating on a competitive basis in the next phase of the Air Command and Control Programme/Ballistic Missile Defence Programme.

Point of Contact: Mr. Philip Chulick, Principal Contracting Officer

E-mail: philip.chulick@ncia.nato.int

To: Distribution List

Subject: **Sources Sought**

Market Survey to Determine Industrial Interest in Participation in the next phase of the NATO Air Command and Control Programme/Ballistic Missile Defence Programme

1. In 1999, NATO contracted with Thales Raytheon Systems (TRS) to develop and deliver the First Level Operational Capability for the NATO Air Command and Control System (ACCS LOC 1) as major part of the NATO Air Command and Control (Air C2) Programme.
2. The aim of the ACCS LOC 1 is to provide a common air defence C2 system across all nations of the NATO alliance[1]. The system provides NATO and

[1] The current scope of the ACCS LOC1 capability package covers provision of the C2 system to 24 European NATO Nations and 4 NATO sites.

NATO Communications and Information Agency
Agence OTAN d'information et de communication
Avenue du Bourget 140
1110 Brussels, Belgium
www.ncia.nato.int

national military commanders with an integrated Command and Control System in the real and non-real time domains.

3. The system is currently being deployed to operational sites in the Validation and Replication nations as well as in the System Test and Validation Facility operated by the NATO Communications and Information Agency (NCI Agency), and this will essentially conclude the current contracts. TRS, by separate contract, is integrating Ballistic Missile Defence (BMD) technology and capability into the LOC 1 software baseline.

4. The next significant event in the Programme is expected to be the first of a series of major system upgrades, known as Addendum 4, which is currently planned for 2019/2020. In addition, other key efforts will be the next upgrade for BMD and future competition of industry support to the In-Service Support activities.

5. NATO currently has the right of release, subject to national export control laws, of the software and data delivered under the Programme. At this time only one nation is known to have an export control regime applicable to this work and the NCI Agency and that nation are working towards a framework agreement that would allow competition to take place.

6. It is the intention of NATO to obtain the Addendum 4 capability and new BMD initiatives by competitive tender, should sufficient interest in industry exist to support a competitive environment.

7. The NCI Agency, which is Host Nation for the Air C2 and BMD Programmes, requests the National Delegations to communicate this Sources Sought widely to their national industry.

8. Any industrial entity, legally incorporated in a NATO member country, that may be so interested is invited to contact the NCI Agency so that a list of interested firms may be compiled. Should sufficient interest in industry exist, the NCI Agency will follow up this notice by hosting an industry forum in The Hague, The Netherlands, to explain the programmes in more detail and discuss options with industry. Subsequent to the NCI Agency industry forum, firms will be invited to arrange a meeting with the NCI Agency representatives to discuss the capabilities of the firm in future competitions and the modalities/methods of transitioning from a single source to a meaningful competitive environment.

9. The NCI Agency point of contract is as follows:

NCI Agency
Boulevard Leopold III
1110 Brussels, Belgium
Attention: Philip Chulick – Principal Contracting Officer
Tel: +32 (2) 707-8308
Fax: +32 (2) 707-8770
E-mail: philip.chulick@ncia.nato.int

10. Firms are requested to express their interest as soon as practicable, but at this time, there is no firm deadline on participation. It should be noted, however, that the NCI Agency will develop an acquisition strategy within the next 6 months.

11. This notification is not a formal commitment to issue a competitive tender and shall not be regarded as an obligation of any kind on the part of NATO.

FOR THE GENERAL MANAGER:

Philip M. Chulick
Principal Contracting Officer

Annexes:

Annex A: Distribution List

NCIA/ACQ/2017/1212

Annex A

Distribution List

NATO Delegations (Attn: Infrastructure Adviser):

Albania
Belgium
Bulgaria
Canada
Croatia
Czech Republic
Denmark
Estonia
France
Germany
Greece
Hungary
Iceland
Italy
Latvia
Lithuania
Luxembourg
The Netherlands
Norway
Poland
Portugal
Romania
Slovakia
Slovenia
Spain
Turkey
United Kingdom
United States

Belgian Ministry of Economic Affairs

Embassies in Brussels (Attn: Commercial Attaché):

Albania
Bulgaria
Canada
Croatia
Czech Republic
Denmark
Estonia
France
Germany
Greece
Hungary
Iceland
Italy
Latvia
Lithuania
Luxembourg
The Netherlands
Norway
Poland
Portugal
Romania
Slovakia
Slovenia
Spain
Turkey
United Kingdom
United States (electronic copy to **brussels.office.box@mail.doc.gov**)