

**Acquisition Directorate**

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NCIA/ACQ/2017/1799

14 August 2017

Notification of Intent to Invite Bids**Project Title:****'Satellite Personal Communications Services for Operational Liaison and Reconnaissance Teams (OLRT)'****Serial 2016/OCM03106****IFB-CO-14602-OLRT****Estimated Value: € 1,700,000**

This is notification of an International Competitive Bidding for the provision of Satellite Personal Communications Services for Operational Liaison and Reconnaissance Teams (OLRT).

The OLRTs are a key Command and Control enabler during the early phases of any mission and they must be prepared and equipped with deployable communications systems to deploy and operate quickly to support the Joint Task Force Commander's (JFC) with their planning and decision-making process. This Project (Serial 2016/OCM03106) is programmed in 9A0130 'Satellite Communications Transmission Services' and it will provide the essential commercial satellite services to enable the OLRTs to carry out their mission.

This contract will be implemented through one single Invitation for Bid (IFB) with 2 separate Work Packages (WPs). The WPs will be evaluated separately so prospective Bidders may bid on one or both WPs. The IFB is planned to be issued in March 2018 with a Bid Closing Date in July 2018 and Contract Award in March 2019.

NCI Agency Point of Contact (POC): Ms. Viktorija NAVIKAITĖ

E-mail: viktorija.navikaite@ncia.nato.int

To : Distribution List

Subject : Notification of Intent (NOI) to Invite Bids for the implementation of the Project
'Satellite Personal Communications Services for Operational Liaison and Reconnaissance Teams (OLRT)', IFB-CO-14602-OLRT

References : A. AC/4-2261 (1996 Edition)
B. AC/4/(PP)D/27611-ADD1
C. AC/4-DS(2017)0013



NATO Communications
and Information Agency
Agence OTAN d'information
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1. The NATO Communications and Information Agency (NCI Agency), acting as a Host Nation responsible for implementing the subject Project, intends, in accordance with paragraph 6 of Reference (A), to issue an Invitation for Bids (IFB) for the procurement and implementation of Satellite Personal Communications Services for Operational Liaison and Reconnaissance Teams (OLRT). Note that the issuance of the IFB is subject to prior authorisation of the Project by the Investment Committee.
2. A summary of the requirements of the IFB is set forth in Annex A attached to this letter. These requirements are being refined and detailed as part of the preparation of the Invitation for Bid.
3. The reference for the Invitation for Bid is **IFB-CO-14602-OLRT**, and all correspondence concerning the IFB should reference this number.
4. The scope of work and funds for this Project have been authorised as recommended by Reference (B). The estimated investment cost for the services and deliverables included within the scope of the intended contract is as set forth in Reference (C).
5. The NCI Agency was authorised to use the International Competitive Bidding (ICB), Lowest Priced Technically Compliant Bid procedures for source selection.
6. It is planned to issue one IFB with 2 separate Work Packages (WP). The WPs will be evaluated separately so prospective Bidders may bid on one or both WPs. The Purchaser may decide to award one single Contract combining both WPs in case the lowest compliant Bidder for the two WPs is the same Bidder. Award of the Contract(s) will be made on a Firm Fixed Price Basis to the lowest price technically compliant Bidder(s).
7. The IFB is planned to be issued by the end of March 2018 with a Bid Closing Date in July 2018. The Contract Award is expected in March 2019. Contract Award is subject to funding priority and availability as determined by the NATO Investment Committee. The NCI Agency reserves the right to amend the dates above according to new requirements.
8. The Project is expected to be completed after 5 years from the Effective Date of Contract (EDC) and follow on Contract Options for 2 additional years. There are no Operations and Maintenance (O&M) costs associated with this Project.
9. Bidders will be required to declare a bid validity of twelve (12) months from closing date for receipt of bids, supported by a Bid Guarantee of Euro 85,000 (eighty-five thousand Euro and zero cent). Should the selection and award procedure exceed the twelve (12) months after Bid Closing Date, firms will be requested to voluntarily extend the validity of their bids and Bid Guarantee accordingly. Bidders may decline to do so, however they shall withdraw their bid and excuse themselves from the bidding process without penalty.
10. Funding for this project is provided by the Investment Committee “at 29”, thus firms from all 29 NATO Member Nations may respond to future solicitation once issued. Firms that wish to participate in this procurement must be nominated to the NCI Agency through their national delegation to NATO and such nomination must be accompanied by a “Declaration of Eligibility” and certification of their security clearances executed by their national authorities. Requests for participation received directly from firms shall not be considered.
11. The closing date for additions/nominations to the Bidders List of qualified and certified firms which may be interested in receiving an Invitation for Bid for this Project is **30 September 2017**. Each nominated firm shall include the NAME of the FIRM, the TELEPHONE and FAX NUMBERS, E-MAIL-ADDRESS and POINT OF CONTACT.



12. Delegations are requested to provide the prospective bidders list to the NCI Agency Point of Contact (POC) at the following address:

NATO CI Agency
Acquisition Directorate
Boulevard Leopold III
1110 Brussels, BELGIUM
POC: Ms. Viktorija NAVIKAITĖ
TEL: +32 2 707 8210, FAX: +32 2 707 8770
E-mail: viktorija.navikaite@ncia.nato.int

13. The participating National Authorities are advised that the IFB package will only contain "NATO UNCLASSIFIED" material.

14. Your assistance in this procurement is greatly appreciated.

FOR THE GENERAL MANAGER:

A handwritten signature in black ink, appearing to read 'J. Guellec', written over a horizontal line.

Mr Jean-Luc Guellec
Principal Contracting Officer
Acting Chief of Contracts

Enclosures:

Annex A (Summary of Requirements)



**Distribution List for Notification of Intent (NOI) to Invite Bids
IFB-CO-14602-OLRT**

NATO Delegations (Attn: Investment Adviser):

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Montenegro	1
Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
The United Kingdom	1
The United States of America	1

Belgian Ministry of Economic Affairs 1

Embassies in Brussels (Attn: Commercial Attaché):

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1



Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Netherlands	1
Montenegro	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
The United Kingdom	1
The United States of America	1

ANNEX A**Summary of Requirements****Project ID 2016/OCM03106, CP 9A0130****Background**

The Operational Liaison and Reconnaissance Teams (OLRTs) are the Alliance's initial presence in theatre and their mission is to be ready to deploy at a very short notice. The OLRTs are a key Command and Control enabler in developing situational awareness during the early phases of the mission.

The OLRTs must be prepared and equipped with deployable communications systems to deploy and operate up to strategic distance in diverse and austere environments in support of the Joint Task Force Commander's (JFC) planning and decision-making.

This project will provide transmission element and associated services to connect the deployed staff to their parent Headquarters.

Scope

The contract resulting from the Invitation for Bid (IFB) shall acquire satellite airtime on both Inmarsat and Iridium commercial satellite constellations to enable the mobile communications that underpin the high readiness posture that is being continually maintained by the OLRTs. This project shall also provide Terrestrial backhaul services to be used by the current and future inventory of Theatre Liaison Kilts (TLKs) and Small Team Kits (STK) to connect to the NATO anchor points. This contract will be implemented through one single IFB with 2 separate Work Packages as follows:

Work Package 1 - Provide SATCOM Subscription Services will provide the OLRT with access to commercial Satellite Communications services to enable them to support NATO Response Force (NRF) mission preparation, exercises and the reconnaissance phase of actual missions. The Contract shall provide subscribed satellite airtime on the Inmarsat and Iridium satellite constellations. The period of performance for the services in this Work Package is 2019 to 2023 (3 years plus 2 extendable years).

Work Package 1 - Provide Terrestrial Backhaul Service will establish an Extranet Virtual Private Network (VPN) to provide terrestrial backhaul services to transport the traffic from the Inmarsat BGAN terminals through the commercial satellite link to the NATO anchor points. Specifically, the terrestrial connectivity between the NATO anchor points in Belgium and Italy and the Inmarsat Point of Presence (PoP) in Amsterdam. The period of performance for the services in this Work Package is 2019 to 2023 (3 years plus 2 extendable years).

No deployable assets (hardware or software) will be procured under this Contract.