



REPUBLIC OF ESTONIA
MINISTRY OF DEFENCE

Tallinn, 12 January 2018
No.:10.6-3/18/146

TO: All National Delegations to NATO
Attn: Investment Adviser

CC: NATO Office of Resources
Management and Implementation Branch

Subject: Notification of Intent to Invite National Competitive Bids Plus (NCB+) for the
Project in Estonia (NATO Cyber Range Work Package 5)

Project: NATO Cyber Range Capability 9C0121, Serial 2016/9IS32021

References: AC/4(PP)N(2016)0086, dated 13 October 2016
AC/4-DS(2017)0023, dated 20 December 2017

On 17 October 2017, the Investment Committee approved the First Stage Authorisation and Authority to Issue the IFB for the abovementioned project and agreed on the procurement procedure of National Competitive Bidding Plus (NCB+). Estonia is pleased to invite all eligible firms from NATO countries to take part in the bidding process.

This Notification of Intent applies to Work Package 5 (WP5) – Integration (Future-Proofing, Documentation, Training Curriculum and Independent Verification and Validation) – estimated value 352,800€.

The bidding documents will be “NATO UNCLASSIFIED”, however successful bidders and/or contractor personnel will be working on a security area and may be required to handle classified information on the level of “NATO SECRET”.

The complete set of bidding documents will be accessible in the Estonian E-Procurement registry at: <https://riigihanked.riik.ee/register/hange/193232> where all the potential bidders will have to create user and company accounts for placing the bids.

Estonian Centre for Defence Investment governed by the Estonian Ministry of Defence is responsible of conducting all the defence related procurements. The bidding will be conducted in two phases – first phase for qualification and the second phase for placing actual bids, both lasting 30 days. There are two options to submit qualification documentation:

Option 1 (preferable by host nation): Companies submit all the necessary qualification documentation to the Estonian E-Procurement registry.

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Option 2: Delegations are invited to submit officially signed eligibility statements as specified in Enclose A to Estonian delegation via e-mail nsip.procurement@mfa.ee declaring that the company is compliant with the qualification requirements set in the Annex A of this Notification of Intent.

Estonia as a host nation highly recommends companies to submit all the qualification documentation through the E-Procurement registry as all companies still need to register on the E-Procurement registry to qualify for the bidding even if the eligibility statement is submitted through the national delegation.

Tender release date for the qualification is estimated on the **17 January 2018** and closing date is estimated on the **16 February 2018**, followed by the estimated bid release date on the **28 February 2018** and bid closing date on the **30 March 2018**, **however these dates are subject to change during the tender process, all final deadlines will be set in the procurement notice in registry.** The contract for the WP5 will be awarded for the lowest compliant bidder.

All the bids and relevant documentation except eligibility statements must be submitted through the E-Procurement registry, any other method (mail, e-mail, fax, through Permanent Representation of Estonia to NATO etc.) will not be accepted, and bids after the submission date **will be** disregarded. In case of doubt, the Centre can ask for additional or original documents also using other channels than E-Procurement registry.

The bidding documentations and subsequent procurement contracts will be in English. Offers and any communication to be made by bidders, and any technical data or documentation to be furnished by the contractors must be also in English. Bidders will be required to declare a bid validity of six (6) months from closing date for receipt of bids.

Additional information or clarifications about placing the bids:

https://riigihanked.riik.ee/register/Registreerun.html?locale=en_US or by telephone +372 611 3693, +372 611 3703 or via e-mail: register@riigihanked.riik.ee.

Website of Estonian Centre for Defence Investment and information on defence procurements: <http://www.kaitseministeerium.ee/en/organisation-contacts/centre-defence-investments/defence-procurement>.

English version Public Procurement Act can be found under the following link: <https://www.riigiteataja.ee/en/eli/505092017003/consolide>.

Annex A: Qualification requirements for the WP5
Enclosure A: Eligibility statement form.

Yours sincerely,



Kusti Salm
Estonian Ministry of Defence
Defence Investments Department
Director of Department

Annex A: Qualification requirements for the WP5

1. Company or the members of their administrative, management, or supervisory boards or other legal representatives or contractual representatives involved in the public procurement have not been convicted by final judgment for participating in a criminal group, violating the duty of integrity, corrupt practice, fraud, terrorist act, other criminal offence linked to terrorist activities or inciting or aiding or abetting or attempting to commit an offence, money laundering offence, or terrorist financing;
2. Company or the members of their administrative, management, or supervisory boards or other legal representatives or contractual representatives involved in the public procurement have not been convicted by final judgment for provision of employment for an alien staying in the country without a legal basis;
3. Company or the members of their administrative, management, or supervisory boards or other legal representatives or contractual representatives involved in the public procurement have been convicted by final judgment for illegal use of child labour or another form of human trafficking;
4. Company or the members of their administrative, management, or supervisory boards are not subjects of international sanctions within the meaning of the International Sanctions Act;
5. Company is not bankrupt or in liquidation, their business activities have not been suspended;
6. Company has no tax arrears of state tax, contributions, or environmental charges or overdue social security contributions under the legislation of the country where they are established;
7. At least two members of the companies team must hold NATO Secret level clearances, presentation of the Attestation of Personnel Security Clearance (APSC) will be required;
8. At least one team member in the company has following professional certificate:
 - a. Cisco Certified Network Associate Routing & Switching (CCNA);
 - b. Cisco Certified Network Associate Security (CCNA Security).
9. At least one team member in the company has one of the following certificate or equivalent:
 - a. Certified Information Systems Security Professional (CISSP);
 - b. Certified Information Security Manager (CISM)
 - c. CompTIA Advanced Security Practitioner;
 - d. GIAC Security Expert (GSE).
10. At least one team member in the company has on of the following certificate or equivalent:
 - a. Certified Ethical Hacking;

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- b. Offensive Security Certified Professional;
 - c. SANS SEC560: Network Penetration Testing and Ethical Hacking;
 - d. SANS SEC504; Hacker Tools, Techniques, Exploits and Incident Handling.
11. At least two members of the team has experienced with at least two different cyber defence exercises per member in Green (infrastructure team), White (control team of an exercise) or Red team (adversary simulation team) in the last five years;
12. Company has executed at least three penetration testing contracts in last two years.