



**NATO SUPPORT AGENCY
AGENCE OTAN DE SOUTIEN**



PATRICK FESQUET
DIRECTOR OF PROCUREMENT
DIRECTEUR DES ACHATS

02 July 2012

- TO :** Ambassade de Roumanie Tel.: 45 51 59
 À l'attention de l'Attaché Fax: 45 51 63
 Commercial
 41, boulevard de la Pétrusse
 L-2320 LUXEMBOURG
- INFO :** Romanian Delegation to NATO Tel.: 0032 2 707 9643
 Attn.: Advisor for Infrastructure Fax: 0032 2 707 9656
 Blvd Leopold III
 B-1110 BRUSSELS
- PURPOSE :** NOTIFICATION OF INTENT TO INVITE BIDS
- REFERENCES :** 1. Procedure for International Competitive Bidding for NATO
 Infrastructure Works, AC/4-D/2261 (1996 Edition)
 2. Decision sheet AC/4-DS(2012) 0009 dated 2 April 2012
- ANNEXES :** A. Summary description and cost estimate of present Notification
 B. Specimen of declaration of eligibility.
 C. List of potential sources.

Madame, Monsieur,

1. The NATO Support Agency (NSPA) has been designated by NATO Investment Committee as host nation for the implementation of Project 5HQ27010-1H, entitled 40 Tonne Cranes. This equipment is required for the Deployable Joint Staff Element (DJSE) which is part of the Capability Package (CP) 5A0156 "NATO Deployable HQ Assets for CJTF".

2. The International Competitive Bidding (ICB) will be conducted in accordance with reference 1, which stipulates that the host nation, at the earliest possible moment, issues a Notification of Intent (NOI) to Invite Bids to the diplomatic representative of the participating countries in the capital of the host nation. This letter is issued following approval of the project by the Investment Committee (IC) at reference 2.

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 Tel. : (+352) 3063-4566
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3. This letter constitutes a Notification of Intent to Invite Bids for the 40 Tonne Cranes as further described in Annex A.
4. NSPA as host nation for this project hereby invites you to:
 - 4.1 nominate firms located in your nation, which may wish to participate in the ICB;
 - 4.2 provide for each nominated firm a "Declaration of Eligibility" on the model of the specimen provided at Annex B.
5. Further to the companies that you choose to nominate, and in accordance with the reference 2, NSPA has been authorized to suggest companies from the NSPA Source File. At Annex C, a list of potential sources that NSPA has identified in your country is enclosed for your review and modification if required. If no objection is received, the companies identified in this list will be invited to the forthcoming ICB.

The requested information should be addressed to:

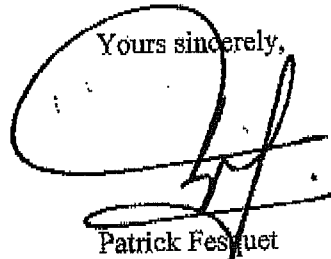
NSPA – PP/LG Programme
CP 5A0156 – Declaration of Eligibility
L- 8302 CAPELLEN
G. D. Luxembourg
E-mail: procurement@nspa.nato.int
Fax : +352 3063 4300

and should reach NSPA not later than 01 August 2012.

6. In case any further information is required, please contact:

Rebekah McCARTHY
PP/LG-MMC Buyer
Phone: +352.30.63.6525
E-mail: rebekah.mccarthy@nspa.nato.int

Yours sincerely,



Patrick Fesquet
NSPA Director of Procurement

ANNEX ASUMMARY DESCRIPTION AND COST ESTIMATE OF PRESENT NOTIFICATIONA) GENERAL

NSPA is declared Host Nation for the acquisition and follow-on support of CP 5A0156 "NATO Deployable HQ Assets for Deployable Joint Staff Element (DJSE)".

The following information contains excerpts from the Statement of Work that will be released during the ICB.

1.1. Project Objectives

The contractor shall furnish to NSPA four 40 tonne mobile cranes in accordance with the requirements in this Statement of Work (SOW). Some additional optional units may also be procured. These cranes, featuring rough terrain as well as road mobility, are intended to provide camp construction and material handling capability for users in a rapidly deployable headquarters of NATO military forces that may be deployed over a wide range of geographic environments and climatic conditions. Accordingly, NATO expects the equipment to be robust and of high quality, capable of setting up and dismantling at job sites rapidly and often, under difficult climate and terrain conditions. The cranes shall deploy to one of three camps or shall operate at the NATO Southern Operating Centre (SOC) in Taranto, Italy. This equipment shall be:

- a) stored in outdoor storage facilities until needed;
- b) configured and loaded quickly for a specific mission;
- c) transported by sea, road, or rail alongside 6.058 metre ISO containers, including periods at dockside or railhead when they may be left without direct security;
- d) put into operation rapidly by skilled soldiers, but ones who may be unfamiliar with the task;
- e) used in conjunction with other facilities and equipment to develop and support a pre-planned camp;
- f) deployed on exercises for short periods each year and/or deployed on military operations as required. The cranes will be rotated so that one remains in SOC for depot and yard work;
- g) operated intensively, day and night, with minimum maintenance under harsh field conditions during operations lasting up to two years
- h) dismantled, repacked, stored and re-used a minimum of five operational cycles with only minimum refurbishment;
- i) maintained by soldiers with basic skills during deployed exercises and operational periods and by skilled tradespersons when not deployed, in accordance with the contractor's recommended logistics support programme;
- j) expected to perform reliable service without loss of function at any time during deployed exercises and operational periods;
- k) designed, constructed, and supported in consideration of a vendor defined maintenance programme that would provide 20 years of service life;
- l) used to provide reliable, safe construction and material handling services.

ESTIMATED VALUE FOR THIS CONTRACT: 1,300,000 Euro

B) SPECIFIC TERMS AND CONDITIONS

a. DELIVERY

12 months after contract award.

b. PARTIAL BIDDING

No partial offers will be entertained.

c. FOLLOW-ON SERVICES

None envisioned at this stage however offers to provide extra services are included.

d. OPTIONAL REQUIREMENTS

Requests for optional requirements are included.

e. QUALITY ASSURANCE

Requirement for Quality Assurance is included.

f. SECURITY LEVEL REQUIRED

NATO UNCLASSIFIED

e. LANGUAGE

1) "Cahier des Charges" and subsequent procurement contracts will be in English language.

2) Offers and any communication to be made by the bidders, and any technical data or documentation to be furnished by the contractors must be also in English.

f. CURRENCY CONVERSION RATES

N/A at this stage.

C) FINAL CONSIDERATIONS

a. NSPA intends to issue the Invitation for Bids (IFB) to interested firms at a date yet to be determined, but not before **01 August 2012**. The bidders will be allowed not less than 84 days to reply to the relevant IFB.

b. The bids to be received in response to the NSPA IFB's mentioned above will be valid for a period of 180 days.

- c. The envisioned bidding method is the "One Step International Competitive Bidding Procedure".
- d. The information to be provided to the bidders will be up to NATO UNCLASSIFIED.
- e. Please note that actual quantities to be included in the Invitation for Bid may vary slightly from those specified in this NOI.

ANNEX B

DECLARATION OF ELIGIBILITY

FROM: (Originator)

TO: NSPA

SUBJECT: Expression of interest in ICB for the implementation of Project 5HQ27010-1H, entitled 40 Tonne Cranes. This equipment is required for the Deployable Joint Staff Element (DJSE) which is part of the Capability Package (CP) 5A0156 "NATO Deployable HQ Assets for CJTF".

A. With reference to the above quoted ICB exercise, the following (nationality of origin) firms have expressed an interest in receiving the bidding documents:

- "A" Co. Ltd
 Security Level:
 NATO Unclassified
 Address,
 Contact :
 Tel.
 Fax.
 E-mail
 Interested: Contract XX
 Contract YY
- B" Co. Ltd
 Security Level:
 NATO Unclassified
 Address,
 Contact :
 Tel.
 Fax.
 E-mail
 Interested: Contract ZZ
 Contract YY

B. I certify that these firms have the necessary financial, technical and professional competence to be admitted by the Government of(country of origin) as bidders were it responsible for awarding a contract of this nature. All the firms above are security cleared to the level required for this project.

(Signed) Country of Origin